

# *Difference in Differences*



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*notebook link:*



**GitHub** Pages

**Tools:** R in Google Colab

**Data Source:** TBD

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# *Intro*

# *Difference-in-Differences*

# *Difference in Differences*

- Estimates **causal effect** of a treatment/ intervention
- Compares changes between a treatment vs. control group **over time**:
  - **“How much more did the treatment group change vs. the control group, after controlling for common changes?”**

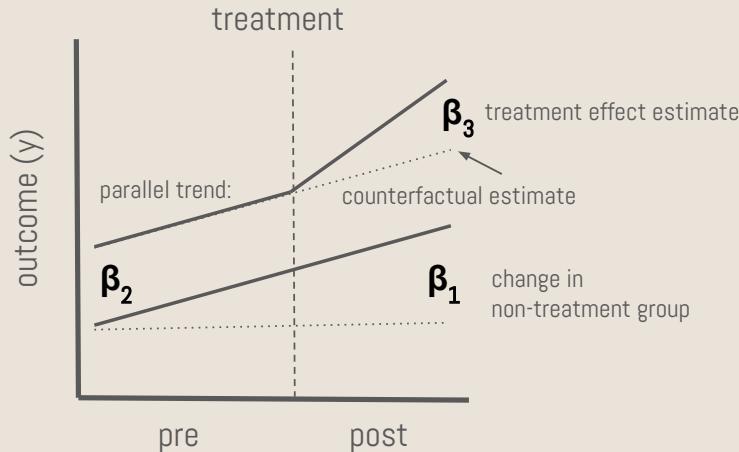
**Estimated treatment effect =**

*(over time, before & after treatment)*

**Differences in treatment group - Differences in control group**

# Difference in Differences

$$Y = \text{intercept} + \beta_1 \text{Post} + \beta_2 \text{Treated} + \beta_3 (\text{Post} \times \text{Treated}) + \epsilon$$



## Coefficients:

- $\beta_1$ : **time effect**: time-related changes regardless of treatment
- $\beta_2$ : **group effect**: pre-existing differences in treatment vs. control groups (*stable over time*)
- $\beta_3$ ,  $\delta$ : **interaction term**: causal effect of the treatment (*needs significance*)

# Regression Formulas

**Rev in Location\_1 Pre Price change** = Intercept (Period, Location, Interaction all 0)

**Rev in Location\_2 Pre Price change** = Intercept + Location (Period, Interaction all 0)

**Rev in Location\_1 Post Price change** = Intercept + Period (Location, Interaction all 0)

**Rev in Location\_2 Post Price change** = Intercept + Period + Location + Interaction

**Diff in Diff** = (Rev in Location\_2 Post Price change - Rev in Location\_2 Pre Price change) - (Rev in Location\_1 Post Price change - Rev in Location\_1 Pre Price change)

= (Intercept + Period + Location + Interaction - (Intercept + Location)) - (Intercept + Period - Intercept)

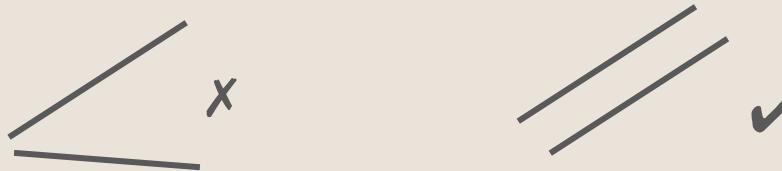
= **Interaction (causal effect)**

# *Assumptions*

# Assumptions

## Parallel Trends

Output in control location with no treatment is similar and very correlated with output in treatment location:



Check that the slopes of the two groups are the same (with regression).

If single control group does not satisfy parallel trends, then use synthetic control (weighted combo of controls)

*Model*

# Model

```
model <- lm(output~period+location+period:location,data=data)
```

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# *Results*

# Model Output

Constant

\_\_\_ \*\*\* (positive)

PeriodPost.Price.Change

\_\_\_ \*\*\* (positive) revenue rose naturally over time

Location\_2

\_\_\_ \*\*\* (positive) revenue in location 2 was higher than in location 1

PeriodPost.Price.Change:Location

\_2

\_\_\_ \*\*\* (positive) **interaction term coefficient:** estimated causal impact of the price change; only the interaction term needs to be significant



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# *Appendix*

Thank you!

